## DR. MADHUMITA GUPTA ASSISTANT PROFESSOR - DEPTT. OF COMMERCE MAHARAJA BIJLI PASI GOVT. P.G. COLLEGE, AASHIYANA, LUCKNOW ACADEMIC CALENDAR FOR UG 2023-24 (NEP)

S.No.	CLASS / SEMESTER	PAPER / UNIT	TOPIC NAME	MONTHLY PLAN / WEEKLY LAN	TEACHING PEDAGOGY	LEARNING OUTCOME	ANY OTHER DETAILS
1.	B.Com - I, SEM - I	PAPER III MICRO ECONOMICS UNIT 1	DEFINITION AND CONCEPT OF ECONOMICS CONSUMER BEHAVIOUR	AUGUST 2023 (WHOLE MONTH)	LECTURE METHOD AND NOTES	STUDENTS WILL GET AN UNDERSTANDING OF THE KEY CHARACTERISTICS OF THE SUBJECT MICRO ECONOMICS	ASSIGNMENTS / TEST  ICT TOOLS LIKE YOUTUBE VIDEOS AND PPT WILL BE USED AS WELL.
2	B.Com - I, SEM - I	PAPER IV CURRENCY , BANKING AND EXCHANGE	FUNCTIONS, VARIOUS FORM OF MONEY, E MONEY AND INDIAN MONEY MARKET  MEANING OF CREDIT, CREDIT CREATION BY BANK – RBI, TYPES OF BANK, INFLATION	AUGUSST 2023 (WHOLE MONTH) SEPTEMBER 2023 (WHOLE MONTH)	LECTURE METHOD AND NOTES	STUDENTS WILL BE ABLE TO CRITICALLY UNDERSTAND THE CAURRENCY, BANKING TERMS	ASSIGNMENTS / TEST  ICT TOOLS LIKE YOUTUBE VIDEOS AND PPT WILL BE USED AS WELL.
3	B.Com - I, SEM - I	PAPER VI COMMUNICATION SKILLS	INTRODUCTION, FORMS, CHARACTERISTICS, 7C's  BARRIERS OF COMMUNICATION  EFFECTIVE LISTENING  FORMS OF BUSINESS COMMUNI-CATION  TECHNOLOGY OF BUSINESS COMMUNI-CATION	SEPTEMBER - 2023 (FIRST TWO WEEKS) DISCUSSION ON BASICS  (LAST TWO WEEKS) EXPLANTION WITH EXMAPLES	LECTURE METHOD AND NOTES	AN UNDERSTANDING OF ROLE OF COMMUNICATIONS, AND HOW TO MAKE COMMUNICATION	ASSIGNMENTS / TEST  ICT TOOLS LIKE YOUTUBE VIDEOS AND PPT WILL BE USED AS WELL.

4	B.Com – I , SEM - I	PAPER III MICRO ECONOMICS	PRODUCER'S BEHAVIOUR, LAWS OF PRODUCTION, ISOQUENT, PRACTICAL PROBLEMS  COST OF PRODUCTION, MEANING OF COST, TYPES OF COST, PRACTICAL PROBLEMS	OCTOBER 2023 (1st ,2 <sup>nd</sup> , 3rd Week )	LECTURE METHOD AND NOTES	STUDENTS WILL GET AN UNDERSTANDING OF THE ROLE OF MICRO ECONOMICS IN FINANCIAL PLANNING AND HOW IT CAN HELP IN DEVELOPMENT OF ECONOMY	
	B.Com – I , SEM - I	PAPER IV CURRENCY , BANKING AND EXCHANGE	CONCEPT OF FOREIGN ECHANGE AND RATE, EXCHANGE CONTROL	OCTOBER 2023 (1 <sup>ST</sup> ,2 <sup>ND</sup> , 3 <sup>RD</sup> Week )	INTERACTIVE SESSIONS	STUDENTS WILL GET AN UNDERSTANDING OF THE BANKING AND CURRENCY IN ECONOMY AND THE PIVOTAL ROLE OF EXCHANGES	
6	B.Com - I, SEM - I	PAPER VI BUSINESS COMMUNICATION	CONDUCT OF MEETING	OCTOBER 2023 (2 <sup>ND</sup> & 3 <sup>RD</sup> Week) REMAINING WORKING DAYS TILL EXAMINATION	LECTURE METHOD AND NOTES	STUDENTS WILL GET AN UNDERSTANDING OF THE IMPORTANCE OF MEETINGS AND THE WAYS TO MAKE MEETINGS MORE MEANINGFUL	TEST
7	B.Com – II , SEM - III	PAPER IV PUBLIC FINANCE	INTRODUCTION – PUBLIC FINNACE, PUBLIC BUDGET, ZBB – PBB PUBLIC EXPENDITURE, EFFECTS ON PRODUCTION	OCTOBER - 2023 (FIRST THREE WEEKS) EXPLANATION & DISCUSSION (LAST WEEK) DISCUSSION AND ONLINE TESTS	LECTURE METHOD AND NOTES	STUDENTS WILL BE ABLE TO CRITICALLY ANALYSE THE DETAILS OF PUBLIC BUDGETING AND PUBLIC EXPENDITURE . ALSO THE EFFECT OF RODUCTION ON BUDGET WILL BE ELABORATED	TEST  ICT TOOLS LIKE YOUTURE VIDEOS AND
8	B.Com - II , SEM - III	PAPER V SELLING & ADVERTISING	CONCEPT, NATURE AND ROLE IN MARKETING, PERSONAL SELLING, SALES TRAINING, BUYING MOTIVES, SELLING PROCESS	OCTOBER-2023 EXPLANATION & DISCUSSION	LECTURE METHOD AND NOTES	STUDENTS WILL GET AN UNDERSTANDING OF ROLE OF SELLING AND ADVERTISING IN SALES PROCESS. THE STEPS OF SELLING PROCESS WILL BE EXPLAINED	TEST

9	B.Com – II , SEM - III	PAPER VI INTRODUCTION OF INTERNATIONAL BUSINESS	OF INTERNATIONAL BUSINESS: ADVANTAGES & DISADVANTAGES BUSINESS, MNC, TNC, WTO, PTA, FTA, CUSTOM UNION, COMMON MARKET	NOVEMBER- 2023 & DECEMBER-2023 (3 <sup>RD</sup> & 4 <sup>TH</sup> WEEK OF NOV. 2023) EXPLANATION OF ALL TOPICS (1 <sup>ST</sup> &2 <sup>ND</sup> WEEK OF DEC2023 DISCUSSION ON TOPICS	LECTURE METHOD AND NOTES	OF COUNTRY	
10	B.Com - II , SEM - III	PAPER IV PUBLIC FINANCE	PUBLIC REVENUE, TAX REVENUE, DIRECT AND INDIRECT TAXES, VALUE ADDED TAX, GST, PUBLIC DEBT	NOVEMBER-2023 & DECEMBER-2023 (3 <sup>RD</sup> & 4 <sup>TH</sup> WEEK OF NOV.2023) EXPLANATION OF ALL TOPICS	LECTURE METHOD AND NOTES	THE ROLE AND NEED OF DIRECT AND INDIRECT TAXES AND ITS IMPORATNCE IN SHAPING ECONOMY OF A NATION	TEST
11	B.Com - II , SEM - III	PAPER V SELLING & ADVERTISING	ROLE, FUNCTIONS, SCOPE, ADVERTISING APPEALS,	DECEMBER- 2023 EXPLANATION AND DISCUSSION OF ALL TOPICS	LECTURE METHOD AND NOTES	ADVERTISEMENTS	
12	B.Com – II , SEM - III	PAPER VI INTRODUCTION OF INTERNATIONAL BUSINESS	SAARC , NEFTA , ASEAN , SAFTA , BRICS INTERNATIONAL FINANCE INSTITUTIONS , FDI	DECEMBER-2023& REMAINING DAYS TILL EXAMINATIONS	LECTURE METHOD AND NOTES	ORGANISATIONS &	

13	B.Com – III, SEM - V	PAPER I GST	TYPES OF INDIRECT TAX, INTRODUCTION OF GST IN INDIA, GSTIN, LEVY, E-COMMERCE, TYPES OF GST, GST TAX RATES		LECTURE METHOD AND NOTES	DIFFERENT AND	
14	B.Com - III , SEM - V	PAPER III MACRO ECONOMICS	CONCEPT AND SCOPE OF MACRO ECONOMICS, WAGE EMPLOYMENT PARADOX, THE CIRCULAR FLOW OF INCOME AND EXPENTITURE, CLASSICAL MACRO ECONOMICS MODELS, MEC, MEI	(1 <sup>ST</sup> & 2 <sup>ND</sup> WEEK) EXPLANATION & DISCUSSION	LECTURE METHOD AND NOTES		
15	B.Com – III , SEM – V	PAPER V INSTITUTIONAL FRAMEWORK FOR BUSINESS UNIT 1	ROLE AND FUNCTIONS OF RBI , NABARD, EXIM, SIDBI, IRDA REGULATORY BODY FOR FINNACILA & INVESTMENT IN INDIA. MERCHANT BANK, MUTUAL FUNDS , CREDIT RATING	(1 <sup>ST</sup> & 2 <sup>ND</sup> WEEK) EXPLANATION &	LECTURE METHOD AND NOTES	IN SHAPING	
16	B.Com – III , SEM – V	PAPER I GST	INPUT TAX CREDIT, ZERO RATED SUPPLY, VARIOUS DOCUMENTS UNDER GST  ASSESSMENT & ADMINISTRATION OF GST		LECTURE METHOD AND NOTES	ABLE TO ANALYSE HOW INPUT TAX CREDIT SYSTEM WORKS AND THE REQUIREMENT OF DOCUMENTS IN GST	ASSIGNMENTS / TEST  ICT TOOLS LIKE YOUTUBE VIDEOS AND PPT WILL BE USED AS WELL.

17	B.Com -III , SEM - V	PAPER III MACRO ECONOMICS	MULTIPLIER, THEORY OF INFLATION, BUSINESS		METHOD AND NOTES	ABLE TO ANALYSE THE CONCEPT OF MULTIPLIER , IMPORTANCE OF BUSINESS CYCLE AND INFLATION	ASSIGNMENTS / TEST  ICT TOOLS LIKE YOUTUBE VIDEOS AND PPT WILL BE USED AS WELL.
18	B.Com – III , SEM - V	PAPER V INSTITUTIONAL FRAMEWORK FOR BUSINESS	INDIA, BSE & NSE, ROLE OF DEPOSITORIES,		METHOD AND NOTES	ABLE TO ANALYSE ROLE AND IMPORTANCE OF STOCK EXCHANGES, NEED FOR HAVING REGULATIONS AND	ASSIGNMENTS / TEST  ICT TOOLS LIKE YOUTUBE VIDEOS AND PPT WILL BE USED AS WELL.
19	B.Com – III, SEM - V	ALL PAPERS	REVISION	MONIMO DA IO	METHOD AND NOTES	OF STUDENTS WHEREIN DOUBTS OF STUDENTS WILL BE ANSWERED THROUGH QUESTION / ANSWER,	ASSIGNMENTS / TEST  ICT TOOLS LIKE YOUTUBE VIDEOS AND PPT WILL BE USED AS WELL.

(PRINCIPAL) (DR MADHUMITA GUPTA)